IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED

FINANCIAL STATEMENTS

For The Year Ended June 30, 2017



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AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet of IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED as at June 30, 2017 and the related profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof, (*here-in-after referred to as the financial statements*) for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion:
 - the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;
 - ii) the expenditure incurred during the year was for the purpose of the company's business; and



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 : 3rd Floor, 152, Deans Trade Center, Islamia Road, Peshawar Cantt., Tel: 091-5253354, 091-5253365

 Kabul Office
 : House 141, Khana-e-Noor High School Street, Near Last Stop of Kabul University, Kabul, Afghanistan.



- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, the profit and loss accounts, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standard as applicable in Pakistan, and, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2017, and of the profit for the year then ended; and
- d) in our opinion no Zakat was deducted at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

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Engagement Partner: Mehmood A. Razzak

Karachi.

Date: 1 5 SEP 2017



IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED BALANCE SHEET AS AT JUNE 30, 2017

EQUITY AND LIABILITIES	Note	2017 Rupees	2016 Rupees
SHARE CAPITAL AND RESERVE Authorized Share Capital 4,000,000 Ordinary shares of Rs. 10/- each	:	40,000,000	40,000,000
Issued, Subscribed and Paid-up Share Capital 4,000,000 (2016: 4,000,000) Ordinary shares of Rs. 10/- each Unappropriated profit	3	40,000,000 81,421,406 121,421,406	40,000,000 17,932,088 57,932,088
Non - Current Liabilities Loan from director		20,000,000	10,000,000
Current Liabilities Creditors, accrued and other liabilities	4	113,898,460	78,976,760
ASSETS	:	255,319,866	146,908,848
Non - Current Assets			
Property, plant and equipment Intangible Long term investment	5 6 7	13,596,839 5,000,000 5,834,612	7,679,070 5,400,000 14,600,000
Long term deposits	8	2,878,589 27,310,040	1,331,294 29,010,364
Current Assets			
Trade debts	9	7,607,556	12,522,602
Advances and deposits	10	24,661,455	10,544,705
Short term investments	11	28,595,568	
Cash and bank balances	12	167,145,247 228,009,826	94,831,177 117,898,484
		255,319,866	146,908,848

The annexed notes form an integral part of these financial statements.

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Chief Executive Officer

Director

IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED JUNE 30, 2017

	Note	2017 Rupees	2016 Rupees
Commission income Operating expenses	13	43,266,113 (33,763,976)	29,131,254 (27,829,097)
Operating profit		9,502,137	1,302,157
Financial and other charges	14	(210,308)	(212,322)
Other income	15	57,651,871	2,786,536
Profit before taxation		66,943,700	3,876,371
Taxation	16	(3,454,382)	(1,013,974)
Profit after taxation		63,489,318	2,862,397
Earnings per share	17	15.87	0.72

The annexed notes form an integral part of these financial statements.

Chief Executive Officer

Director

IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2017

	Issued, Subscribed and Paid-up Share Capital	Unappropriated Profit	Total
		Rupees	
Balance as at July 01, 2015	40,000,000	15,069,691	55,069,691
Profit for the year ended June 30, 2016	-	2,862,397	2,862,397
Balance as at June 30, 2016	40,000,000	17,932,088	57,932,088
Profit for the year ended June 30, 2017	-	63,489,318	63,489,318
Balance as at June 30, 2017	40,000,000	81,421,406	121,421,406

The annexed notes form an integral part of these financial statements.

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Chief Executive Officer

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Director

IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2017

		2017	2016
	Note	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		66,943,700	3,876,371
Adjustments for non-cash items and other charges :			
Depreciation		1,897,804	942,270
Impairment loss		400,000	-
(Gain) on sale of property, plant and equipment		(121,022)	(67,540)
Operating profit before working capital changes	-	69,120,482	4,751,101
(Increase) / decrease in current assets:			
Trade debts	Γ	4,915,046	15,975,681
Advances and deposits		(10,269,160)	2,335,353
Investment		(28,595,568)	-
	L	(33,949,682)	18,311,034
(Decrease) / increase in current liabilities:		, , , , ,	
Creditors, accrued and other liabilities		34,921,700	(1,144,185)
Taxes paid		(7,301,972)	(3,033,786)
Net cash inflow from operating activities		62,790,529	18,884,163
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred	[(8,044,551)	(2,395,327)
Proceeds from sale of property, plant and equipment		350,000	975,000
Long term investment		8,765,389	-
Long term deposits		(1,547,295)	(331,294)
Net cash inflow from / (used in) investing activities	L	(476,458)	(1,751,621)
CASH FLOWS FROM FINANCING ACTIVITIES			
Loan from director]	10,000,000	10,000,000
Net cash inflow from financing activities	L	10,000,000	10,000,000
Net cash intow from marcing activities			
Net increase in cash and cash equivalents		72,314,070	27,132,542
Cash and cash equivalents at beginning of the year		94,831,177	67,698,635
Cash and cash equivalents at end of the year	12	167,145,247	94,831,177

The annexed notes form an integral part of these financial statements.

Chief Executive Officer

Director

IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2017

1. NATURE OF BUSINESS AND OPERATIONS

- 1.1 Iqbal Usman Kodvavi Securities (Private) Limited (the Company) was incorporated in Pakistan as a private limited company vide incorporation no. 0042586, dated February 21, 2001 under the Companies Ordinance, 1984. The registered office of the Company is situated at Room No. 521-522, 5th Floor, Stock Exchange Building, Stock Exchange Road, Karachi. The Company is a Trading Right Entitlement (TRE) Certificate Holder of the Pakistan Stock Exchange Limited. The principal activities of the Company is to carry on the business of stock, brokerage, underwriting and investment etc.
- 1.2 The financial statements are presented in Pak Rupee, which is the Company's functional and presentation currency.

2. SIGNIFICANT ACCOUNTING POLICIES

2.1 Accounting Convention

These financial statements have been prepared under the ' historical cost convention'.

The preparation of these financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The estimates / judgments and associated assumptions used in the preparation are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The resulting accounting estimates / judgements / assumptions will, by definition, seldom equal the related actual results. The estimates / judgements and associated assumptions are reviewed on an ongoing basis. Revision to the accounting estimates are recognised in the period in which the estimate is revised, if the revision affects only that period, or in period of revision and future periods if the revision affects both current and future periods.

2.2 Statement of Compliance

These financial statements have been prepared in accordance with approved accounting standards, as applicable in Pakistan. Approved accounting standards comprise of International Financial Reporting Standards for Medium-Sized Entities (IFRS for SMEs) issued by IASB as adopted in Pakistan by the Institute of Chartered Accountants of Pakistan and provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions or directives of the Companies Ordinance, 1984 shall prevail.

2.3 Property, Plant and Equipment

Owned

These are stated at cost less accumulated depreciation and impairment losses, if any. Cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the items will flow to the company and the cost of the item can be measured reliably. Normal repairs and maintenance are charged to profit and loss account as and when incurred.

Depreciation is charged to income applying the reducing balance method whereby the cost of an asset is written off over its estimated useful life. Depreciation on additions is charged from the month in which the asset is put to use and on disposals upto the month the asset is in use.

Gains and losses on disposal are determined by comparing proceeds with the carrying amount of the relevant assets. These are included in the profit and loss account.

2.4 Taxation

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and tax rebates available, if any, in accordance with the provisions of the Income Tax Ordinance, 2001.

Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from difference between the carrying amount of assets and liabilities in the financial statements and the corresponding tax base used in the computation of the taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in the income statement, except in the case of items credited or charged to equity in which case it is included in equity.

2.5 Trade and other Debts

Trade and other debts are carried at original invoice amount. Debts considered irrecoverable are written off and provision is made against those considered doubtful of recovery.

2.6 Trade and Other Payables

Liabilities for trade and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

2.7 Provisions

Provisions are recognised in the balance sheet when the company has a legal or constructive obligation as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

2.8 Cash and Cash Equivalents

Cash and cash equivalents comprises cash balances and bank deposits. Cash and cash equivalents are carried in the balance sheet at cost.

2.9 Revenue Recognition

Sales and purchases of securities are recognized on the date of contract. Capital gain or loss on sale of marketable securities is taken to income in the period in which it arises.

Brokerage and other income is accrued as and when due.

2.10 Investments

Investment at fair value through profit or loss

Investment classified as investments at fair value through profit or loss are initially measured at cost being fair value of consideration given. At subsequent dates these investment are measured at fair value with any resulting gains or losses recognized directly in the profit and loss account. The fair value of such investment is determined on the basis of prevailing market prices.

Available for sale

Investments intended to be held for an indefinite period of time, which may be sold in response to need for liquidity, or changes to interest rates or equity prices are classified as available-for-sale.

2.11 Financial Instruments

All the financial assets and liabilities are recognized at the time when the company becomes a party to the contractual provisions of the instruments. All the financial assets are derecognized at the time when the company loses control of the contractual right that comprise the financial assets. All financial liabilities are derecognized at the time when they are extinguished that is, when the obligation specified in the contract is discharged, cancelled or expires. Any gain or loss on derecognizing of the financial assets and financial liabilities is taken to profit and loss account, currently.

2.12 Foreign Currencies

Transactions in foreign currencies are accounted for in Pakistan Rupees at the rates prevailing on the date of the transaction. Assets and liabilities in foreign currencies as at the balance sheet date are translated into Pak rupees at the rate of exchange prevailing on that date except for the liabilities covered under forward exchange contracts which are translated at the contracted rates. Exchanges gains or losses are included in income currently.

2.13 Impairment

The carrying amount of the assets is reviewed at each balance sheet date to determine whether there is any indication of impairment of any assets or group assets. If any such indication exists, the recoverable amount of such asset is estimated and impairment loss is recognized in the profit and loss account.

SHARE CAPITAL			2017 Rupees	2016 Rupees
Authorized Share Capit	al			
Number of				
2017	2016			
4,000,000	4,000,000	Ordinary shares of Rs.10/- each	40,000,000	40,000,000
Issued, Subscribed and		bital		
Number of 2017	2016			
4,000,000	4,000,000	Ordinary shares of Rs.10/- each fully paid in cash	40,000,000	40,000,000
4,000,000	4,000,000		40,000,000	40,000,000
CREDITORS, ACCRUED	AND OTHER LIABIL	ITIES		
Creditors			113,538,660	78,294,073
Accrued expenses			181,369	224,920
and a reason many second day and a reason				
Mark-up payables			7	27,593
Mark-up payables CDC payables			81,149	27,593 76,074
CDC payables			81,149	76,074
CDC payables Tax payables			81,149 12,247	76,074 230,518
CDC payables Tax payables CVT payables			81,149 12,247 4,011	76,074 230,518 223

5. PROPERTY, PLANT AND EQUIPMENT

As at July 01, 2016 Additions/ (Deletions) Total Charged for the year Value J 20 Dwned	,680,411 ,680,411 363,354 65,510 440,465 10,928 4,133 ,032,038	Rate of depreciatio % 5% 15% 15% 30% 15% 20% 20%
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-		2016
TANGIBLE Note Ru	017	Rupees
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5,0		

6.1 Pakistan Stock Exchange Limited has determined value of Pakistan Stock Exchange Limited Trading Rights Entitlement Certificate for base minimum capital purpose amounting to Rs.5 million.

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LONG TERM INVESTMENT	Note	2016 Rupees	2015 Rupees
Investment in Share of Pakistan Stock Exchange Limited	7.1	5,834,612	14,600,000
		5,834,612	14,600,000

7.

7.1 Pursuant to demutualisation of the Pakistan Stock Exchange Limited ('PSX' or 'the Exchange'), the ownership rights in a Stock Exchange were segregated from the right to trade on an exchange. As a result of such demutualisation, the Company received 4,007,383 shares of Rs. 10 each and TREC from the PSX against its membership card. Out of allotted 4,007,383 shares, 40% shares were received by the Company whereas, remaining 60% shares were transferred in a blocked CDC account under the PSX participant Id which were meant for selling to strategic investor, general public and financial institutions and proceeds to be paid to the Company.

During the year 2016, Divestment Committee of the Exchange had issued an invitation for Expression of Interest of acquiring upto 40% equity stake in PSX held in blocked CDC account. Thereafter, bids were submitted by interested persons and as a result of bidding process, share price of Rs. 28.00 per share had been offered by the anchor investor / successful investor and accordingly, the Share Purchase Agreement (SPA) was signed between PSX, Divestment Committee of PSX and anchor investor for sale of 40% equity stake in PSX at share price of Rs. 28.00 per share Subsequent to December 31, 2016, the SPA has been executed and PSX has transferred the sale proceeds at Rs. 25.20 per share in March 2017, after retaining 10% of the sale price for one year, to settle any outstanding liabilities of PSX in terms of SPA.

		2017	2016
8.	LONG TERM DEPOSITS	Rupees	Rupees
	CDC deposit	100,000	100,000
	NCCPL deposit	200,000	200,000
	PSX forward deposit	500,000	500,000
	KSE deposit	200,000	200,000
	B to B deposit	100,000	100,000
	BMC capital	1,778,589	231,294
		2,878,589	1,331,294
9.	TRADE DEBTS		
	Debtors secured - considered good	7,607,556	12,522,602
		7,607,556	12,522,602
10.	ADVANCES AND DEPOSITS		
	Advance tax	12,010,390	8,162,800
	NCCPL deposit	906,296	381,905
	Deposit into PSX against exposure	5,000,000	2,000,000
	Advance deposit against purchase of car	2,256,500	-
	Deposit against sale of PSX Shares	4,488,269	170
6	Man	24,661,455	10,544,705

11.	SHORT TERM INVESTMENTS	Note	2017 Rupees	2016 Rupees
	Financial assets at fair value through profit or loss - held for trading			
	Quoted equity securities		28,595,568	-
			28,595,568	-
12.	CASH AND BANK BALANCES			
	Cash in hand		189,637	244,973
	Cash at banks:			
	- Current accounts		166,955,610	94,570,358
	- Saving accounts		1.00	15,846
			167,145,247	94,831,177
13.	OPERATING EXPENSES			
	Salaries, wages and benefits	13.1	9,306,000	19,956,456
	Rent, rates and taxes		60,000	60,000
	Repair and maintenance		185,475	235,965
	Fee and subscription		119,380	190,135
	Legal and professional charges		297,500	383,440
	Travelling and conveyance		673,610	590,060
	Utility charges		456,369	443,417
	Depreciation	5	1,897,804	942,270
	Entertainment		489,561	481,063
	Postage and telegrams		55,217	57,755
	Printing and stationery		334,573	218,697
	SECP Charges		11,851	188,296
	PSX Recurring Charges		115,192	120,800
	Software expenses		129,040	102,600
	Security charges		7.	186,258
	Auditors' remuneration	13.2	130,000	130,000
	Internet expenses		20,800	18,900
	Dealer commission		16,582,731	-
	Advertisement		2	7,460
	Zakat and donation		1,002,500	792,500
	Clearing housing services		318,182	1,647,765
	Bad debts		69	238,990
	Impairment loss	6.1	400,000	
	Vehicle running and maintenance		1,111,700	774,970
	Miscellaneous expenses		66,422	61,300
			33,763,976	27,829,097

13.1 Salaries, wages and benefits includes amount of Rs. 2,400,000 (2016: Rs. 2,400,000) paid to three directors.

13.2 Auditors' Remuneration

Audit fee	125,000	125,000
Out of pocket	5,000	5,000
Band	130,000	130,000

14.	FINANCIAL AND OTHER CHARGES	2017 Rupees	2016 Rupees
	Bank charges	117,547	47,915
	Mark-up on bank overdraft	92,761	85,297
	Workers' welfare fund	-	79,110
		210,308	212,322
15.	OTHER INCOME		
	Commission on shares application	26,500	294,429
	Shares trading loss	(111,694)	-
	Unrealized (loss) on revaluation of short term investments	(1,755,206)	1.70
	Interest income	102,294	104,024
	Dividend income	440,812	1,282,363
	Gain on sale of fixed assets	121,022	67,540
	Gain on Sale of PSX Shares	58,116,393	-
	Others	711,750	1,038,180
		57,651,871	2,786,536
16.	TAXATION		
	Current	3,415,647	1,077,889
	Prior	38,735	(63,915)
		3,454,382	1,013,974
17.	EARNINGS PER SHARE		
	Profit after taxation	63,489,318	2,862,397
	Number of ordinary shares	4,000,000	4,000,000
	Earnings per share	15.87	0.72

18. FINANCIAL ASSETS AND LIABILITIES

	IV	larkup bearii	ıg	Nor	-Markup bea	ring		
	Maturity upto one year	Maturity after one year	Sub-Total	Maturity upto one year	Maturity after one year	Sub-Total	2017 Total	2016 Total
					Rupees			-
Financial Assets								
Trade debts	8	12 °	2	7,607,556	21	7,607,556	7,607,556	12,522,602
Long term deposits	3	-	8	-	2,878,589	2,878,589	2,878,589	1,331,294
Long term investment	-	-	5.	T 2	5,834,612	5,834,612	5,834,612	14,600,000
Cash and bank balances	2		2	167,145,247	÷.	167,145,247	167,145,247	94,831,177
-	-		-	174,752,803	8,713,201	183,466,004	183,466,004	123,285,073
Financial Liabilities		61 c.						
Creditors, accrued								
and other liabilities	-	-	-	113,898,460	12	113,898,460	113,898,460	78,976,760
Maria	-	-	-	113,898,460		113,898,460	113,898,460	78,976,760

19. FINANCIAL RISK MANAGEMENT

19.1 Liquidity Risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. The company follows an effective cash management and planning policy to ensure availability of funds.

19.2 Currency Risk

Currency risk is the risk that the value of financial instrument will fluctuate due to change in foreign exchange rates. The company undertakes currency risk mostly to support its trade services and maintain overall foreign exchange risk position within reasonable limits of its capital as advised by the State Bank of Pakistan.

19.3 Interest Rate Risk

The company is not exposed to credit risk as its Financial Assets and Liabilities are non - interest basis.

19.4 Credit Risk

Credit risk represents the loss that would be recognized at the reporting date if the counter parties failed completely to perform as contracted. To manage exposure to credit risk, the company applies limit to its customers.

20. FAIR VALUE OF FINANCIAL INSTRUMENT

Fair value is the amount at which an asset could be recognized or liability settled between knowledgeable willing parties in an arm's length basis. The carrying values of all financial assets and liabilities reflected to the financial statements approximate their fair values.

21. DATE OF AUTHORIZATION

These financial statements were authorized on _______ 5 SEP 2017 by the Board of Directors of the Company.

22. CORRESPONDING FIGURES

Corresponding figures' have been re-classified, wherever necessary for the purposes of comparison.

23. GENERAL

Figures have been rounded off to the nearest rupee.



Chief Executive Officer

Director