Iqbal Usman Kodvavi Securities (Pvt) Limited Financial Statements For the year ended June 30, 2020

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# Iqbal Usman Kodvavi Securities (Pvt.) Ltd. TRECHOLDER (Pakistan Stock Exchange Limited)

### DIRECTORS' REPORT

On behalf of the Board of Directors of the Company, I am pleased to present our report together with the audited financial statement of the Company for the year June 30, 2020.

### Performance Overview

The following depicts the Company's performance in the current year.

	Rupees
Operating revenue	22,472,201
Operating expenses	(30,819,998)
Operating loss	(8,347,797)
Other charges	2
Other income	1,678,598
Loss before taxation	(6,669,199)
Taxation	(628,163)
Loss after taxation	(7,297,362)

Loss per share Loss per share for the year ended 30th June 2020 was Rs. (1.82)

### Capital Market Review & Outlook

Pakistan's equities market performance remained extremely volatile during the year under review influenced by various domestic and exogenous factors. The year started with the KSE 100 Index nose diving to 28,765 level due to hike in interest rates and other macroeconomic challenges as the country came under the IMF EFF program with stiff fiscal targets. With expectations of interest rates having peaked-out and attractive valuations, the market regained momentum by January 2020, the KSE100 Index made a peak at 43,219. With the global pandemic spread and confirmation of first few cases of COVID-19 in Pakistan, the benchmark KSE100 Index nose-dived again but this time to a lower low of 27,229 level. Aggressive measures by the Government of Pakistan and the State Bank of Pakistan to counter negative economic impacts of the pandemic and the subsequent lockdown including reduction in interest rates and the construction package regained momentum and the KSE100 index closed the year at 34,422. Average volumes during the year improved by 26% whereas average daily value traded also improved by 13% as a result of increased liquidity and relative attractiveness of the domestic equities market of Pakistan.

Moreover, lower inflation and interest rates are likely to keep the equities market in limelight with improved earnings growth outlook.

### Dividend:

The Directors do not recommended any dividend during the year due to cash flow requirement during next financial year.

### **External Auditors**

The retiring auditors, M/s. Nasir Javaid Maqsood Imran., Chartered Accountants, being eligible, have offered themselves for reappointment

Dated:

D 6 OCT 2020

Chief Executiv



NASIR JAVAID MAQSOOD IMRAN Chartered Accountants  807, 8111 FLOOR, Q.M. HOUSE, PLOT NO. 11/2,
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### INDEPENDENT AUDITOR'S REPORT

To the members of Iqbal Usman Kodvavi Securities (Private) Limited

### Report on the Audit of the Financial Statements

### Opinion

We have audited the annexed financial statements of Iqbal Usman Kodvavi Securities (Private) Limited (the Company), which comprise the statement of financial position as at June 30, 2020 and the statement of profit or loss and other comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanation which, to the best of our knowledge and belief, were necessary for the purpose of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at **June 30, 2020** and of the loss and other comprehensive loss, the changes in equity and its cash flows for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



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# Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017(XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness
  of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of accounts have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

The engagement partner on the audit resulting in this independent auditor's report is Mohammad Javaid Qasim.



Dated: 06 OCT 2020 Karachi NASIR JAVAID MAQSOOD IMRAN Chartered Accountants

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2020

	Note	Rupees 2020	Rupees 2019
ASSETS			
NON-CURRENT ASSETS	-		
Property & equipment	4	11,786,302	13,544,718
Intangible assets	5	2,500,000	2,500,000
Long term investment at fair value through other comprehensive income	6	(iii)	14,055.522
Long term advances & deposits	7	1,500,000	1,500,000
		15,786,302	31,600,240
CURRENT ASSETS	. F	20.004.204	1 513 130
Trade receivables	8	29,096,796	4,513,418
Advances, deposits, pre-payments & other receivables	9	13,863,482	16,385,021
Short term investments	10	26,563,769	40,344,281
Cash & bank balances	11	41,381,550	50,851,831
		110,905,597	112,094,551
TOTAL ASSETS	-	126,691,899	143,694,791
EQUITY AND LIABILITIES CAPITAL AND RESERVES Authorized Capital 4,000,000 (2019: 4,000,000) ordinary shares of Rs. 10/- each	=	40,000,000	40,000,000
Issued, subscribed and paid-up capital	12	40,000,000	40,000,000
Reserves		53,116,857	60,414,218
NUSCIVES.		93,116,857	100,414,218
LIABILITIES			
NON-CURRENT LIABILITIES			
CURRENT LIABILITIES			
Trade payables	Γ	29,202,069	42,462,116
Accrued expenses & other liabilities	13	4,372,974	818,457
		33,575,043	43,280,572
CONTINGENCIES AND COMMITMENTS	14	9 <b>2</b> :	
TOTAL EQUITY AND LIABILITIES	-	126,691,899	143,694,791
	-		

### TOTAL EQUITY AND LIABILITIES

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The annexed notes from 1 to 32 form an integral part of these financial statements.

MhP,

**Chief Executive** 

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Director

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED JUNE 30, 2020

	Note	Rupees 2020	Rupees 2019
REVENUE			
Operating revenue	15	30,893,768	15,009,267
Capital gain / (loss) on sale of securities		1,547,080	(5,252,709)
Unrealised loss on remeasurement of investment at fair value - through profit or loss		(9,968,647)	(9,381,751)
	5	22,472,201	374,807
Administrative expenses	16	(30,727,855)	(21,875,588)
Finance cost	17	(92,143)	(74,848)
	<u> </u>	(30,819,998)	(21,950,436)
Operating loss	-	(8,347,797)	(21,575,629)
Other income	18	1,678,598	922,204
Loss before taxation	_	(6,669,199)	(20,653,425)
Taxation	19	(628,163)	(932,367)
Loss after taxation	-	(7,297,362)	(21,585,793)
Loss per share - basic and diluted	20	(1.82)	(5.40)

The annexed notes from 1 to 32 form an integral part of these financial statements.

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1 11. Chief Executive

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Director

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2020

	Note	Rupees 2020	Rupees 2019
Loss after taxation		(7,297,362)	(21,585,793)
Other comprehensive loss for the year			
Items that will not be reclassified to statement of profit or loss subsequently			
Unrealised gain on remeasurement of investment - At fair value - through other comprehensive income			10,120,113
Total comprehensive loss for the year	=	(7,297,362)	(11,465,680

The annexed notes from 1 to 32 form an integral part of these financial statements.

16. Chief Executive

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Director

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2020

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	Note	Rupees 2020	Rupees 2019
CASH FLOWS FROM OPERATING ACTIVITIES		(6.669,199)	(20,653,425)
Loss before taxation		1050	
Add / (Less) : Items not involved in movement of fund:	F	1,901,180	2,209,608
Depreciation		(1.547.080)	5,252,709
Capital loss on sale of securities		9,968,647	9,381,751
Capital loss on sale of securities Unrealised loss on remeasurement of investment at fair value - through profit or loss		92,143	74,848
Finance costs	L	10.414,890	16,918,916
the Laboratory	22	3,745,691	(3,734,509)
Cash generated from / (used in) operating activities before working capital changes			
	(2)	(14,374,440)	(102,426,403)
Net change in working capital	1.07	(10,628,749)	(106,160,912)
		(92,143)	(74,848)
Finance costs paid		1.393.376	(2,691,611)
Taxes paid		(9.327,516)	(108,927,371)
Net cash used in operating activities		() Cartorey	
CASH FLOWS FROM INVESTING ACTIVITIES		(142,765)	(75,300)
Acquisition of property and equipment			(75,300)
Net cash used in investing activities		(142,765)	(155500)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net cash used in financing activities			(100.003.(71)
		(9,470,281)	(109,002,671)
Net decrease in cash and cash equivalents Cash and cash equivalent at beginning of the year		50,851,831	159,854,502
Cash and cash equivalent at end of the year	11	41,381,550	50,851,831
(a) Statement of change in working capital (Increase) / decrease in current assets			(1,467,907
		(24,583,378)	8,188,785
Trade receivables Advances, deposits, pre-payments & other receivables		500,000	
		19,414,468	(16,120,162
Short term investments		(4,668,910)	(9,399,284
Increase / (decrease) in current Liabilities		(13,260,047)	(93,399,315
Trade payables		3,554,517	372,197
Accrued expenses & other flabilities		(9,705,530)	(93,027,118
		(14,374,440)	(102,426.403
Net change in working capital		(14,574,440)	(102)

The annexed notes from 1 to 32 form an integral part of these financial statements.

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Chief Executive

Director

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2020

	1	Reserves			Total
	Issued, subscribed & paid up capital	Unappropriated profit	Unrealised gain on remeasurement of investment at fair value-through other comprehensive income	Sub Total	Totat
	Distantian	Rupees	Rupees	Rupees	Rupees
	40,000,000	71,879,898	τ.	71,879,898	111,879,898
Balance as at June 30, 2018 Loss for the year	40,000,000	(21,585,793)	-	(21,585,793)	(21,585,793
Unrealised gain on remeasurement of investment - At fair value - through other comprehensive income		-	10,120,113	10,120,113	10,120,113
Balance as at June 30, 2019	40,000,000	50,294,105	10,120,113	60,414,218	100,414,21
Loss for the year		(7,297,362	) 7	(7,297,362)	(7,297,36
Reclassification due to sale of investments - at fair value through OCI	đ	10,120,113	(10,120,113)		-
Balance as at June 30, 2020	40,000,000	53,116,857	-	53,116,857	93,116,85

The annexed notes from 1 to 32 form an integral part of these financial statements.

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Chief Executive,

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Director

### 1 CORPORATE AND GENERAL INFORMATION

### 1.1 Legal status and operations

Iqbal Usman Kodvavi Securities (Private) Limited is a private limited company incorporated under the Companies Ordinance. 1984 on February 21, 2001. The registered office is situated at Room # 521-522, 5th Floor,Stock Exchange Building, Stock Exchange Road, Karachi. The principal activity of the company is to carry on the business of stock, brokerage, underwriting and investment etc. The Company is a Trading Right Entitlement (TRE) Certificate holder of the Pakistan Stock Exchange Limited.

### 1.2 Impact of COVID-19 pandemic

A novel strain of corona virus (COVID-19) that first surfaced in China was classified as a pandemic by the World Health Organization on 11 March 2020, impacting countries globally including Pakistan. Government of Pakistan has taken certain measures to reduce the spread of the COVID-19 including lockdown of businesses, suspension of flight operations, intercity movements, cancellation of major events etc. These measures have resulted in an overall economic slowdown and disruptions to various business. The lockdown however excluded companies involved in the business of supplying necessary consumer goods and rendering essential services. As of the release date of these financial statements, there has been no specifically material quantifiable impact of COVID-19 on the Company's financial condition or results of operations.

### 2 BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of such International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 (the Act), and provisions of and directives issued under the Companies Act, 2017. Where provisions of and directives issued under the Companies Act, 2017 have been followed. Preparation of financial statements also include disclosure required by Securities Brokers (Licensing and Operations) Regulations, 2016.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for derivatives and investments. Statement of each flow has been presented on each basis.

### 2.3 Functional and presentation currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Company operates. These financial statements are presented in Pakistani Rupee, which is the Company's functional and presentation currency.

### 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved financial reporting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

# 2.5 New or Amendments / interpretations to existing standards, interpretation and forth coming requirements:

There are new and amended standards and interpretations that are mandatory for accounting periods beginning July 01, 2019 other than those disclosed in note 3.1, are considered not to be relevant or do not have any significant effect on the Company's financial statements and are therefore not stated in these financial statements.

# 2.6 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following International Financial Reporting Standards (IFRS Standards) as notified under the Companies Act, 2017 and the amendments and interpretations thereto will be effective for accounting periods beginning on or after July 01, 2020.

- 1) Amendment to IFRS 3 'Business Combinations'- Definition of a Business (effective for business combinations for which the acquisition date is on or after the beginning of annual period beginning on or after 1 January 2020). The IASB has issued amendments aiming to resolve the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The amendments clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs. The amendments include an election to use a concentration test. The standard is effective for transactions in the future and therefore would not have an impact on past financial statements.
- ii) Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors (effective for annual periods beginning on or after 1 January 2020). The amendments are intended to make the definition of material in IAS 1 easier to understand and are not intended to alter the underlying concept of materiality in IFRS Standards. In addition, the IASB has also issued guidance on how to make materiality judgments when preparing their general purpose financial statements in accordance with IFRS Standards.
- iii) On 29 March 2018, the International Accounting Standards Board (the IASB) has issued a revised Conceptual Framework for Financial Reporting which is applicable immediately contains changes that will set a new direction for IFRS in the future. The Conceptual Framework primarily serves as a tool for the IASB to develop standards and to assist the IFRS Interpretations Committee in interpreting them. It does not override the requirements of individual IFRSs and any inconsistencies with the revised Framework will be subject to the usual due process – this means that the overall impact on standard setting may take some time to crystallise. The companies may use the Framework as a reference for selecting their accounting policies in the absence of specific IFRS requirements. In these cases, companies should review those policies and apply the new guidance retrospectively as of 1 January 2020, unless the new guidance contains specific scope outs.
- iv) Interest Rate Benchmark Reform which amended IFRS 9, IAS 39 and IFRS 7 is applicable for annual financial periods beginning on or after 1 January 2020. The G20 asked the Financial Stability Board (FSB) to undertake a fundamental review of major interest rate benchmarks. Following the review, the FSB published a report setting out its recommended reforms of some major interest rate benchmarks such as IBORs. Public authorities in many jurisdictions have since taken steps to implement those recommendations. This has in turn led to uncertainty about the long-term viability of some interest rate benchmarks including its replacement with an alternative benchmark rate, such as that resulting from the FSB's recommendations set out in its July 2014 report 'Reforming Major Interest Rate Benchmarks' (the reform). The amendments made provide relief from the potential effects of the uncertainty caused by the reform. A company shall apply the exceptions to all hedging relationships directly affected by interest rate benchmark reform. The amendments are not likely to affect the financial statements of the Company.

- v) Amendments to IFRS-16- IASB has issued amendments to IFRS 16 (the amendments) to provide practical relief for lessees in accounting for rent concessions. The amendments are effective for periods beginning on or after 1 June 2020, with earlier application permitted. Under the standard's previous requirements, lessees assess whether rent concessions are lease modifications and, if so, apply the specific guidance on accounting for lease modifications. This generally involves remeasuring the lease liability using the revised lease payments and a revised discount rate. In light of the effects of the COVID-19 pandemic, and the fact that many lessees are applying the standard for the first time in their financial statements, the Board has provided an optional practical expedient for lessees. Under the practical expedient, lessees are not required to assess whether eligible rent concessions are lease modifications, and instead are permitted to account for them as if they were not lease modifications. Rent concessions are eligible for the practical expedient if they occur as a direct consequence of the COVID-19 pandemic and if all the following criteria are met:
  - the change in lease payments results in revised consideration for the lease that is substantially the same as, or less
    than, the consideration for the lease immediately preceding the change; any reduction in lease payments affects only
    payments originally due on or before 30 June 2021; and
  - there is no substantive change to the other terms and conditions of the lease.
- vi) Classification of liabilities as current or non-current (Amendments to IAS 1) effective for the annual period beginning on or after 1 January 2022. These amendments in the standards have been added to further clarify when a liability is classified as current. The standard also amends the aspect of classification of liability as non-current by requiring the assessment of the entity's right at the end of the reporting period to defer the settlement of liability for at least twelve months after the reporting period. An entity shall apply those amendments retrospectively in accordance with IAS 8.
- vii) Onerous Contracts Cost of Fulfilling a Contract (Amendments to IAS 37) effective for the annual period beginning on or after 1 January 2022 amends IAS 1 by mainly adding paragraphs which clarifies what comprise the cost of fulfilling a contract Cost of fulfilling a contract is relevant when determining whether a contract is onerous. An entity is required to apply the amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments (the date of initial application). Restatement of comparative information is not required, instead the amendments require an entity to recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate, at the date of initial application.
- viii) Property, Plant and Equipment: Proceeds before Intended Use (Amendments to IAS 16) effective for the annual period beginning on or after 1 January 2022. Clarifies that sales proceeds and cost of items produced while bringing an item of property, plant and equipment to the location and condition necessary for it to be capable of operating in the manner intended by management e.g. when testing etc., are recognized in profit or loss in accordance with applicable Standards. The entity measures the cost of those items applying the measurement requirements of IAS 2. The standard also removes the requirement of deducting the net sales proceeds from cost of testing. An entity shall apply those amendments retrospectively, but only to items of property, plant and equipment that are brought to the location and condition necessary for them to be capable of operating in the manner intended by management on or after the beginning of the earliest period presented in the financial statements in which the entity first applies the amendments. The entity shall recognize the cumulative effect of initially applying the amendments as an adjustment to the opening balance of retained earnings (or other component of equity, as appropriate) at the beginning of that earliest period presented.

### Annual Improvements to IFRS standards 2018-2020:

The following annual improvements to IFRS standards 2018-2020 are effective for annual reporting periods beginning on or after 1 January 2022.

- i) IFRS 9 The amendment clarifies that an entity includes only fees paid or received between the entity (the borrower) and the lender, including fees paid or received by either the entity or the lender on the other's behalf, when it applies the '10 per cent' test in paragraph B3.3.6 of IFRS 9 in assessing whether to derecognize a financial liability.
- ii) IFRS 16 The amendment partially amends Illustrative Example 13 accompanying IFRS 16 by excluding the illustration of reimbursement of leasehold improvements by the lessor. The objective of the amendment is to resolve any potential confusion that might arise in lease incentives.
- iii) IAS 41 The amendment removes the requirement in paragraph 22 of IAS 41 for entities to exclude taxation cash flows when measuring the fair value of a biological asset using a present value technique.

The above improvements to standards are not likely to have material / significant impact on Company's financial statements.

### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### 3.1 IFRS 16 'Leases'

IFRS 16 has been notified by the Securities and Exchange Commission of Pakistan (SECP) to be effective for annual periods beginning on or after January 1, 2019. This standard replaces the previous guidance in IAS 17 'Leases'. IFRIC Interpretation 4 Determining whether an Arrangement contains a Lease, SIC Interpretation 15 Operating Leases-Incentives and SIC Interpretation 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

IFRS 16 introduces a single on-balance sheet lease accounting model for lessees whereby, at the date of commencement of lease, a lessee is required to recognize a right-of -use asset and a lease liability (except in case short term leases and leases of low value assets). The right-of-use asset represents the lessee's right to use an underlying asset during the lease term and the corresponding lease liability represents the lessee's obligation to make payments to the lessor for providing the right to use that asset. In the IASB's view, this new lessee accounting model reflects the economics of a lease because, at the commencement date, a lessee obtains the right to use an underlying asset for a period of time, and the lessor had delivered that right by making the asset available for use by the lessee.

The aforesaid new accounting model materially differs from the previous lease accounting requirements for lessees whereby a lessee was required to classify its leases either as finance leases or operating leases based on whether the risks and rewards incidental to ownership were substantially transferred to the lessee. Under the previous standard, at the commencement of the lease term, the lessee recognized finance leases as assets and liabilities in its statement of financial position. However, the lessee recognized the payments made under operating leases as an expense on a straight line basis over the lease term unless another systematic basis was more representative of the time pattern of the user's benefit.

The Company does not have any lease arrangement therefore, adoption of IFRS 16 at July 01, 2019 does not have an effect on the financial statements of the Company.

### 3.3.1 Trading Right Entitlement Certificate

This is stated at cost less impairment, if any The carrying amount is reviewed at each balance sheet date to assess whether it is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, it is written down to its estimated recoverable amount.

### 3.3.2 Pakistan Mercantile Exchange - Membership card

Membership card represents corporate membership of Pakistan Mercantile Exchange with indefinite useful life. This is stated at cost less impairment, if any. The carrying amount is reviewed at each balance sheet date to assess whether this is in excess of its recoverable amount, and where the carrying value exceeds estimated recoverable amount, this is written down to its estimated recoverable amount.

### 3.3.3 Computer software

Expenditure incurred to acquire identifiable computer software and having probable economic benefits exceeding the cost beyond one year, is recognized as an intangible asset. Such expenditure includes the purchase cost of software (license fee) and related overhead cost.

Costs associated with maintaining computer software programs are recognized as an expense when incurred.

Computer software and license costs are stated at cost less accumulated amortization and any identified impairment loss and amortized through reducing balance method.

### 3.4 Investment property

Property that is held for long-term rental yields or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the supply of services or for administrative purposes, is classified as investment property. Investment property is initially measured at its cost, including related transaction costs and borrowing costs, if any.

Subsequent expenditure is capitalized to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are expenses when incurred.

### 3.5 Financial Instruments

### 3.5.1 Initial Measurement of financial assets

The Company classifies its financial assets in to following three categories:

- fair value through other comprehensive income (FVOCI)
- fair value through profit or loss (FVTPL), and
- measured at amortized cost.

A financial asset is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its applicable.

### Subsequent Measurement

2,5	
Debt Investments at FVOCI	These assets are subsequently measured at fair value. Interest / markeup income calculated using the effective interest method, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss. Other net gains and losses are recognized in other comprehensive income. On de-recognition, gains and losses accumulated in other comprehensive income are reclassified the statement of profit or loss account.
Equity Investments at FVOCI	These assets are subsequently measured at fair value Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in other comprehensive income and are never reclassified to the statement of profit or loss account.
Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest / markup or dividend income, are recognized in statement profit or loss account.
Financial assets measured at amortized cost	These assets are subsequently measured at authozied cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest / markup income, foreign exchange gains and losses and impairment are recognized in the statement of profit or loss account.

### 3.5.2 Financial liabilities

Financial liabilities are classified as measured at amortized cost or 'At Fair Value - Through Profit or Loss' (FVTPL). A financial liability is classified as at FVTPL if it is classified as held for trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in the statement of profit or loss.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in the statement of profit or loss. Any gain or loss on de-recognizing is also recognized in the statement of profit or loss.

Financial habilities are derecognized when the contractual obligations are discharged or cancelled or have expired or when the financial liability's each flows have been substantially modified.

### 3.6 Impairment

### 3.6.1 Financial assets

The Company recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets measured at amortised cost

The Company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and

 other debt securities and bank balance for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and quantitative information and analysis, based on the Company's historical experience and informed credit assessment and including forward-looking information.

The Company assumes that the credit risk on a financial assets has increased significantly if it is more than past due for a reasonable period of time. Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Company is exposed to credit risk.

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

The gross carrying amount of a financial asset is written off when the Company has no reasonable expectations of recovering of a financial asset in its entirely or a portion thereof. The Company individually makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The Company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Company's procedures for recovery of amounts due.

### 3.6.2 Impairment of non-financial assets

The carrying amout of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any objective evidence that an assets or group of assets may be impaired. If any such evidence exists, the asset's or group of assets' recoverable amount is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Recoverable amount is the higher of value in use and fair value less cost to sell. Impairment losses are recognized to the statement of profit or loss.

### 3.7 Derecognition

### 3.7.1 Financial assets

The Company derecognises financial assets only when the contractual rights to cash flows from the financial assets expire or when it transfer the financial assets and substantially all the associated risks and reward of ownership to another entity. On derecognition of financial assets measured at amortized cost, the difference between the assets carrying value and the sum of the consideration received and receivable recognised in statement of profit or loss. In addition, on derecognition of an investment in a debt instrument classified as at FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve reclassified to statement of profit or loss. In contrast, on derecognition of an investment in equity instrument which the Company has elected on initial recognition to measure at FVTOCI, the cumulative gain or loss previously accumulated in the investment of changes in equity.

### 3.7.2 Financial liabilities

The Company derecognises financial liabilities only when its obligations under the financial liabilities are discharged, cancelled or expired. The difference between the carrying amount of the financial liabilities derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in statement of profit or loss.

### 3.8 Investments

Investment in shares of listed companies are classified as "At Fair Value - Through Profit or Loss" and is initially measured at cost and subsequently is measured at fair value determined using the market value at each reporting date. Dividends are recognized as income in the statement of profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Net gains and losses are recognized in statement profit or loss.

### 3.9 Settlement date accounting

All purchases and sales of securities that require delivery within the time frame established by regulation or market eonvention wuch as 'T+2' purchases and sales are recognized at the settlement date. Trade date is the date on which the Company commits to purchase or sale an asset.

### 3.10 Off-setting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the financial statements if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

### 3.11 Trade debts and other receivables

Trade debts and other receivables are recognized at fair value and subsequently measured at amortized cost. A provision for impairment in trade debts and other receivables is made when there is objective evidence that the Company will not be able to collect all amounts due according to original terms of receivables. Trade debts and other receivables considered irrecoverable are written off. Actual credit loss experience over past years is used to base the calculation of expected credit loss (ECL)Trade Receivables in respect of securities sold on behalf of client are recorded at settlement date of transaction.

### 3.12 Fiduciary assets

Assets held in trust or in a fiduciary capacity by the company are not treated as assets of the Company and accordingly are not included in these financial statements.

### 3.13 Cash and cash equivalents

Cash and cash equivalents in the statement of cash flows includes cash in hand, balance with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts / short term borrowings. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

### 3.14 Share capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

### 3.15 Proposed dividend and transfer between reserves

Dividends declared and transfers between reserves, except appropriations which are required by law, made subsequent to the reporting date are considered as non-adjusting events and are recognized in the financial statements in the period in which such dividends and transfers are approved.

### 3.16 Trade and other payables

Trade and other payables are recognized initially at fair value plus directly attributable cost, if any, and subsequently measured at amortized cost using the effective interest method. Trade payables in respect of securities purchased are recorded at settlement date of transaction.

These are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

### 3.17 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the statement of profit or loss, except to the extent that it relates to items recognised directly in equity or in statement of comprehensive income, in which case it is recognised in equity or in statement of comprehensive income respectively.

### i) Current

The current income tax charge is based on the taxable income for the year calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

### ii) Deferred

Deferred tax is provided using the balance sheet liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using the enacted or substantively enacted rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences. A deferred tax asset is recognized for all deductible differences, carry forward of unused tax credits and unused tax losses to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax asset is reduced to the extent that it is no longer probable that the related tax benefits will be realized.

### 3.18 Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made of the amount of obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

### 3.19 Foreign currency transactions and translation

Monetary assets and liabilities in foreign currencies are translated into Pakistan Rupees at the rates of exchange prevailing at the balance sheet date. Transactions in foreign currencies are translated into functional currency using the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the profit and loss account.

### 3.20 Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognized on the following basis:

- Brokerage, consultancy, advisory fee and commission etc. are recognized as and when such services are provided.
- Income from bank deposits, reverse repo and margin deposits is recognized at effective yield on time proportion basis.
- Dividend income is recorded when the right to receive the dividend is established.
- Gains / (losses) arising on sale of investments are included in the profit and loss account in the period in which they arise,
- Unrealized capital gains / (losses) arising from mark to market of investments classified as 'financial assets at fair
  value through profit or loss held for trading' are included in profit and loss account for the period in which they arise.
- Rental income from investment properties is recognized on accrual basis.
- Other/miscellaneous income is recognized on receipt basis.
- Income on financial assets (including margin financing) is recognised on time proportionate basis taking into account effective / agreed rate of the instrument.
- Unrealised gains / (losses) arising from mark to market of investments classified as 'available for sale' are taken directly to other comprehensive income.
- Gains / (losses) arising on revaluation of derivatives to fair value are taken to profit and loss account under other income / other expenses.

### 3.21 Operating and administrative expenses

These expenses are recognized in statement of profit or loss upon utilization of the services or as incurred except for specifically stated in the financial statements.

### 3.22 Mark-up bearing borrowings and borrowing costs

Mark-up bearing borrowings are recognized initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognised in the statement of profit or loss over the period of the borrowings on an effective interest basis.

Borrowing costs are recognised as an expense in the period in which these are incurred, except to the extent that they are directly attributable to the acquisition or construction of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) in which case these are capitalised as part of cost of that asset.

### 3.23 Earnings per share

The Company presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss for the year attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, if any.

# 4 PROPERTY AND EQUIPMENT

	Offices	Office equipments	Computer equipments	Furniture & fixtures	Motor vehicle	Total
	(Rupees)	(Rupees)	(Rupees)	(Rupees)	(Rupees)	(Rupees)
<u>Net carrying value basis</u> Year ended June 30, 2020						-
Opening net book value (NBV)	4,001,751	350,688	320,969	201.028	8.670.281	11 544 717
Additions (at cost)	X	142,765	11	0		147 765
Disposals (at NBV)				9	1	
Depreciation charge	(400,175)	(74,018)	(96, 291)	(30,154)	(1, 300, 542)	(1,901,180)
Closing net book value (NBV)	3,601,576	419,435	224,678	170,874	7,369,739	11.786,302
<u>Gross carrving value basis</u> As at June 30, 2020						
Cost	5,459,000	752,553	701,476	407,800	14,123,667	21,444,496
Accumulated depreciation	(1,857,424)	(333,118)	(476,798)	(236,926)	(6,753,928)	(9,658,194)
Net book value (NBV)	3,601,576	419,435	224,678	170,874	7,369,739	11,786,302
Net carrying value basis Year ended June 30, 2019						
Opening net book value (NBV)	4,446,390	412,574	401.527	218.204	10.200.331	15.679.026
Additions (at cost)		×	57,000	18,300	l. P	75.300
Disposals (at NBV)	20		,	200	ļ	
Depreciation charge	(444,639)	(61,886)	(137,558)	(35,476)	(1,530,050)	(2,209,609)
Closing net book value (NBV)	4,001,751	350,688	320,969	201,028	8,670,281	13,544,718
Gross carrying value basis As at June 30, 2019						
Cost	5,459,000	609.788	701.476	407 800	14 173 667	157 105 16
Accumulated depreciation	(1,457,249)	(259, 100)	(380,507)	(206,772)	(5,453,386)	(7.757,014)
Net book value (NBV)	4,001,751	350,688	320,969	201,028	8,670,281	13,544,718
Annual rates of depreciation (%)	10	15	30	51	15	

		Notes	Rupees 2020	Rupees 2019
5 INTANGIBLE ASSETS				
Trading Right Entitlement Cer	rtificates - Pakistan Stock Exchange Limited		2,500,000	2,500,000
		5.1	2,500,000	2,500,000

5

5.1 This represents Trading Right Entitlement Certificate (TREC) received from Pakistan Stock Exchange Limited (PSX) in accordance with the requirements of the Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012. TREC has been recognized at cost less accumulated impairment losses.

# 6 LONG TERM INVESTMENT <u>At fair value through other comprehensive income</u> <u>Quoted</u> Investment in shares of Pakistan Stock Exchange Limited 6.1 Transfer to short term investment 6.2 Gain on remeasurement of investment at fair value - through other comprehensive income 3.935,409 3.935,409 3.935,409 10.120,113 14.055,522 14.055,522

6.1 This represents the investment in ordinary shares of Pakistan Stock Exchange Limited (PSX) received by the Company in pursuance of the promulgation of Stock Exchanges (Corporatization, Demutualization and Integration) Act, 2012.

6.2 On August 2019, 1,081,194 ordinary shares of Pakistan Stock Exchange Limited (PSX) previously marked as freezed by the Central Depository Company of Pakistan Limited (CDC) were un-freezed and re-classified as 'available' in its Account Balance Report. Since, as of June 30, 2020, the Company intended to dispose of the investment in due course of time, it was re-classified as a short term investment.

7 LONG TERM ADVANCES & DEPOSITS			
Pakistan Stock Exchange Limited		1,200,000	1,200,000
National Clearing Company of Pakistan Limited		200,000	200,000
Central Depository Company of Pakistan Limited		100,000	100,000
		1,500,000	1,500,000
8 TRADE RECEIVABLES			
Considered good		29,055,425	3,740,289
Considered doubtful		27,000,420	3,740,209
		29,055,425	3,740,289
Allowance for expected credit loss	8.1	(562,992)	(335,686)
		28,492,433	3,404,603
From clearing house	11	604,363	1,108,815
		29,096,796	4,513,418

-

	Notes	Rupees 2020	Rupees 2019
8.1 Allowance for expected credit loss Opening balance		335,686	335,686
Allowance for expected credit loss Closing balance	8.1.1 _	227,306 562,992	335,686
8.1.1 Aging analysis Upto 90 days More than 90 but upto 180 days More than 180 but upto 360 days		27,633,534 549,824 309,075 562,992	2,505,144 668,242 231,217 335,686
More than 360 days	-	29,055,425	3,740,289

8.1.2 Due from related parties which are not impaired and their maximum amount outstanding at any time during the year calculated with reference to month end balances are as follows:

Name of related party	Amount due		Maximum amount any time durin	outstanding at g the year	
vanie of related party	2020	2019	2020	2019	
	Rupees				
	19,801,005	569,028	27,861,954	569,028	
M. Iqbal Usman Kodvavi & Farzana Iqbal	331,126		3,317,647		
Muhammad Yameen	20,132,131	569,028	31,179,601	569,028	

.1.3	Aging analysis - related party Name of	1 - 60 davs	61 - 90 days	91 - 360	More than 360	Total gross
	Name or	*		upees		
	1.2742		19,801,005			19,801,005
	M. Iqbal Usman Kodvavi & Farzana Iqbal		331,126	-	-	331,126
	Muhammad Yameen	<u> </u>	20,132,131	-	1 m	20,132,131
		1. 1.1.5. also Control F	Separatory Company		604,398,572	459,051,458
.2	Total value of securities pertaining to clien	ts heid in the Central I	repusitory Company		51,172,180	23,752,100
.3	Value of pledge securities of clients with N	lational Clearing Com	pany of I akistan Dannea		-	
.4	Value of pledge securities of clients with I	manetal mistitutions				
8.5	The securines are valued using market val	e in the year end				
9	ADVANCES, DEPOSITS, PRE-PAYM	ENTS & OTHER RI	ECEIVABLES		2,000,000	2,500,000
7	Exposure deposits			9.1		13,885,021
	Advance payment of tax				11,863,482	10,000,000
					13,863,482	16,385,021

9.1 This represents deposit with National Clearing Company of Pakistan Limited against the exposure margin in respect of trade in future and ready market

	Notes	Rupees 2020	Rupees 2019
10 SHORT TERM INVESTMENT			
Investments at fair values through profit & loss	_		
Listed equity securities		36,532,416	49,726,032
Unrealized loss as a result of measurement at market value		(9,968,647)	
Unrealized loss as a result of measurement at market value	<u>L.</u>	1212001011	(9,381,751

### 26,563,769 40,344,281

### 10.1 30 June 2020 June 30, 2019

Number of shares

### 30 June 2020 June 30, 2019 Market value in rupees

	.,	-			
964,929	1.081.688			26,563,769	40.344.281
10,000	10,000	UBL	UNITED BANK LIMITED	1,033,600	1,473,800
5,000	61,759	PSX	PAKISTAN STOCK EXCHANGE LIMITEDE	49,500	802,867
	60,000	OGDC	OIL & GAS DEVELOPMENT COMPANY	-	7,889,400
99,929	99,929	MUGHAL	MUGHAL IRON & STEELS IND LIMITED	3,985,169	2,514,214
700,000	700,000	LOTCHEM	LOTTE CHEMICAL LIMITED	6,965,000	10,675,000
150,000	150,000	HBL	HABIB BANK LIMITED	14,530,500	16,989,000

10.2 Shares having market value of Rs. 25,109,710 - (2019; 14,872,090-) are pledged as security with PSX and NCCPL for the purpose of base minimum capital and exposure requirements.

### 11 CASH AND BANK BALANCES

1	Cash in hand	44.558	473
	Cash at bank - current accounts	31,670,190	42,806,477
2.5	Cash at bank - turren accounts		
	- savings accounts	9,666,802	8,044,881
		41,381,550	50,851,831
11.1	The return on these balances is 5% to 9% per annum on daily product basis.		
11.2	Bank balance pertains to:		
1	Brokerage house	12,134,924	8,389,243
(	Clients	29,202,068	42,462,116
		41,336,992	50,851,358

### 12 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

Ordinary Shares of Rs. 10 /- each

2020	2019			
4,000,000	4,000,000	Ordinary shares of Rs. 10 each fully paid in cash	40,000,000	40,000,000
 4,000,000	4,000,000		40,000,000	40,000,000

Notor	Rupees	Rupees
Notes	2020	2019

12.1 The shareholders are entitled to receive all distributions to them including dividend and other entitlements in the form of bonus and right shares as and when declared by the Company. All shares carry "one vote" per share without restriction.

### 12.2 Pattern of shareholding

Pattern of shareholding has been disclosed in note 27 of these financial statements.

### 13 ACCRUED EXPENSES AND OTHER LIABILITIES

	4,372,974	818,457
Other liabilities	3,548,359	526,034
SST payable	439,677	64,263
Tax withheld	222,141	25,662
Accrued expenses	162,798	202,498

### 14 CONTINGENCIES AND COMMITMENTS

14.1 There are no outstanding contingencies and commitments as at June 30, 2020 (June 30, 2019: Nil).

### 15 OPERATING REVENUE

	=	30,893,768	15,009,267
Dividend income		2,214,915	2,109,843
Net brokerage commission excluding sales tax on services		28,678,853	12,899,424
Less: Sales tax on services		(3,728,251)	(1,676,920)
Brokerage commission including sales tax on services	15.1	32,407,104	14,576,344

### 15.1 Brokerage Income - net of sales tax Equity brokerage

-	Institutional customers	-	-
	Retail clients	28,678,853	12,899,385
		28,678,853	12,899,385

	Notes	Rupces 2020	Rupees 2019
ADMINISTRATIVE EXPENSES			
Directors' remuneration	16.1	3,240,000	3,240,000
Salaries, wages and other benefits		5,520,000	6,216,000
Rent, rates and taxes		206,400	142,10
Utilities and communication		485,326	484,91
Printing and stationery		111,451	338,13
Travelling and conveyance		236,850	440.20
Postage and courier		52,582	54.44
Entertainment		266,686	788.91
Repair and maintenance		66,720	283.47
Computer and software expenses		388,900	272.53
Vehicle running expenses		166,400	544,75
Agents' commission		15,865,931	4,245,59
Legal and professional		471,840	306,17
Fees and subscriptions		122,510	152,10
Auditors' remuneration	16.2	140,000	140,00
Allowance for expected credit loss		227,306	335,68
Service and transaction charges		558,874	816,14
Donation		650,000	650,00
Depreciation		1,901,180	2,209,60
Miscellaneous expenses		48,899	214,800
		30,727,855	21,875,588

### 16.1 Remuneration of Chief Executive and Director

	2020			2019		
	Chief Executive	Director	Executives	Chief Executive	Director	Executives
Managerial remuneration	1,200,000	2,040,000		1,200,000	2,040,000	-
Company's contribution to the Provident						
Fund	14				-	-
Fees	123	-				-
Bonus	12	-			-	-
Housing and utilities				-		-
	1,200,000	2,040,000		1,200,000	2,040,000	
Number of persons (including those who worked part of the year)	1	2		1	2	

### 16.2 Auditors' remuneration

### Audit services

Annual audit fee Certifications

### Non-audit services

Other services

125,000	125,000
15,000	15,000
140,000	140,000
-	
-	25
140,000	140,000

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		Notes	Rupees 2020	Rupees 2019
17	FINANCE COSTS			
	Bank charges	[	92,143 92,143	74,848 74,848
18	OTHER INCOME			
	From financial assets	-		
	Profit on exposure deposit		582,869	560,847
	Profit on savings account		1,095,729	175,300
	IPO commission			106,947
			1,678,598	843,094
	From non-financial assets	-	1	
	Reversal of Workers' Welfare Fund	L	•	79,110
		-	1,678,598	922,204
		-		
19	TAXATION	r	867,304	739,885
	Current Prior		(239,141)	192,482
	110	L	628,163	932,367
19.1	Relationship between income tax expense and accounting profit Loss before taxation		(6,669,199)	(20,653,425)
	Tax at the applicable tax rate of 29% (2019: 30%)	ſ	(1,934,068)	(5,989,493)
	Tax effect of income taxed at lower tax rates		(310,088)	831,548
	Tax effect of exempt income		(448,653)	
	Tax effect of prior year		(239,141)	192,482
	Effect minimum tax effect		-	1,332,306
	Tax effect of non deductible expenses		669.205	1,844,817
	Tax effect of non-deductore expenses			
	Others		2,890,908	2,720,708

19.2 The income tax returns of the Company have been filed up to tax year 2019 under the Universal Self Assessment Scheme. This scheme provides that the return filed is deemed to be an assessment order. The returns may be selected for audit within five years. The Income Tax Commissioner may amend assessment if any objection is raised during audit.

Notes	Rupees	Rupees
Notes	2020	2019

### 20 LOSS PER SHARE - BASIC AND DILUTED

### 20.1 Basic loss per share

	(1.82)	(5.40)
Number of shares issued up to the end of the year	4,000,000	4.000,000
Loss after taxation	(7.297,362)	(21.585,793)

### 20.2 Diluted earnings per share

There is no dilutive effect on the basic earnings per share of the Company, since there are no convertible instruments in issue as at June 30, 2020 which would have any effect on the earnings per share if the option to convert is exercised.

### 21 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### 21.1 Financial Instruments by category

### 21.1.1 Financial Assets

	2020				
	At fair value through profit or loss - held for trading	At fair value through other comprehensive income	At amortised cost	Total	
Long term loans, advances & deposits	15.		1,500,000	1,500,000	
Short term investments	26.563,769			26,563,769	
Trade debts - unsecured	5 <b>4</b> S	120	29,096,796	29,096,796	
Short term deposits, advances & other receivables		-	13,863,482	13,863,482	
Cash and bank balances			41,381,550	41,381,550	
	26,563,769		85,841,828	112,405,597	

	2019			
	At fair value through profit or loss - held for trading	At fair value through other comprehensive income	At amortised cost	Total
Long term investments		14,055,522	14	14,055,522
Long term loans, advances & deposits	(#)	(R)	1,500,000	1,500,000
Short term investments	40,344,281			40,344,281
Trade debts - unsecured	-	-	4,513,418	4,513,418
Short term deposits, advances & other receivables	(a)	-	16,385,021	16,385,021
Cash and bank balances			50,851,831	50,851,831
	40,344,281	14,055,522	73,250,270	127,650,073

### 21.1.2 Financial Liabilities

		2020	
Trade payables	Amortised cost	At fair value through profit or loss	Total
Accrued expenses & other liabilities	29,202,069	-	29,202,069
	4,372,974		4.372.974
	33,575,043	-	33,575,043

	2019		
Trade payables	Amortised cost	At fair value through profit or loss	Total
Accrued expenses & other liabilities	42,462,116	(*)	42,462,116
	818,457	-	818,457
	43,280,572		43,280,572

### 22 FINANCIAL RISK MANAGEMENT

The Board of Directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Market Risk
- Liquidity Risk
- Credit Risk
- Operational Risk

### 22.1 Market Risk

Market risk is the risk that the fair value or future eash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

### (i) Interest Rate Risk

Interest rate risk is the risk that the value of the financial instrument will fluctuate due to changes in the market interest rates. The Company is not exposed to such risk.

### (ii) Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instruments will fluctuate because of changes in foreign exchange rates. The Company does not have any financial instruments in foreign currencies and hence is not exposed to such risk.

### (iii) Equity Price Risk

Equity price risk is the risk of volatility in share price resulting from their dependence on market sentiments, speculative activities, supply and demand for shares and liquidity in the market. Management of the Company estimates that a 10% increase in the overall equity prices in the market with all other factors remaining constant would increase the Company's profit by **Rs**. **2,656,377**/- and a 10% decrease would result in a decrease in the Company's profit by the same amount. However, in practice, the actual results may differ from the sensitivity analysis.

### 22.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations associated with its financial liabilities that are settled by delivering cash or another financial assets. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet comments associated with financial liabilities as they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding to an adequate amount of committed credit facilities and the ability to close out market options due to the dynamic nature of the business. The Company's treasury aims at maintaining flexibility in funding by keeping committed credit lines available. The following are the contractual maturities of financial liabilities.

		2020					
	Carrying amount	Contractual cash flows	Six month or less	Six to twelve months	One to two years	Two to five years	
inancial liabilities			× *				
frade payables	29,202,069	29,202,069	29,202,069	÷.			
Accrued expenses & other liabilities	4,372,974	4,372,974	4,372,974	2	-	17.	
	33,575,043	33,575,043	33,575,043			-	

		2019					
	Carrying amount	Contractual cash flows	Six month or less	Six to twelve months	One to two years	Two to five years	
Financial liabilities							
Trade payables	42,462,116	42,462,116	42,462,116	-	( <b>E</b> )	20	
Accrued expenses & other liabilities	818,457	818,457	818,457	-		(iii)	
	43,280,572	43,280,572	43,280,572	-	-	-	

### 22.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Credit risk arises from the inability of the issuers of the instruments, the relevant financial institutions or counter parties in case of placements or other arrangements to fulfill their obligations.

### Exposure to credit risk

Credit risk of the Company arises principally from the trade debts, short term investments, loans and advances, deposits and other receivables. The carrying amount of financial assets represents the maximum credit exposure. To reduce the exposure to credit risk, the Company has developed its own risk management policies and guidelines whereby clients are provided trading limits according to their worth and proper margins are collected and maintained from the clients. The management continuously monitors the credit exposure towards the clients and makes provision against those balances considered doubtful of recovery.

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and investment and operational guidelines approved by the Board of Directors. In addition, credit risk is also minimised due to the fact that the Company invests only in high quality financial assets, majority of which have been rated by a reputable rating agency. All transactions are settled / paid for upon delivery. The Company does not expect to incur material credit losses on its financial assets. The maximum exposure to credit risk at the reporting date is follows:

	Rupees 2020	Rupees 2019
Long term investments		14,055,522
Long term loans, advances & deposits	1,500,000	1.500,000
Short term investments	26,563,769	40,344,281
Trade debts - unsecured	29,096,796	4,513,418
Short term deposits, advances & other receivables	13,863,482	16,385,021
Cash and bank balances	41,381,550	50,851,831
	112,405,597	127,650,073

### Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors similarly affect groups of counterparties whose aggregate exposure is significant in relation to the Company's total exposure. The Company's portfolio of financial instruments is broadly diversified and transactions are entered into with diverse credit-worthy counterparties thereby mitigating any significant concentrations of credit risk.

### Bank balances

The analysis below summarizes the credit quality of the Company's bank balance:

Rupees 2020	Rupees 2019	
-	÷	
41,336,992	50,851,358	
*		
41,336,992	50,851,358	

A	ľ	Ť	
20	2	÷	÷

### 22.4 Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processess, technology and infrastructure supporting the Company's operations either internally within the Company or externally at the Company's service providers, and from external factors other than credit, market and liquidity risks suc as those arising from legal and regulatory requirements and generally accepted standards of investment management behaviour. Operational risks arise from all of the Company's activities.

The Company's objective is to manage operational risk so as to balance limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns for Investors.

The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas.

The primary responsibility for the development and implementation of controls over operational risk rests with the board of directors. This responsibility encompasses the controls in the following areas.

- requirements for appropriate segregation of duties between various functions, roles and responsibility;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- ethical and business standards;
- risk mitigation, including insurance where this is effective.

### 22.5 Fair value of financial instruments

The carrying values of all financial assets and liabilities reflected in these financial statements approximate to their fair value. The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1 : Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 : Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 : Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

Fair value of the financial assets that are traded in active markets are based on quoted market prices or dealer prices quotations.

The table below analyses financial instruments measured at fair value at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

### Financial assets

.

		2020			
	Level 1	Level 2	Level 3	Total	
At fair value through profit and loss					
Listed securities	26,563,769	æ	÷	26,563,769	
	26,563,769	-	-	26,563,769	
		20	19		
	Level 1	Level 2	Level 3	Total	
At fair value through profit and loss					
Listed securities	40,344,281		20	40,344,281	
	40,344,281	-	-	40,344,281	
At fair value - through other comprehensive income					
Investment in shares of Pakistan Stock Exchange Limited	14,055,522	-	-	14,055.522	
	14,055,522	-	-	14,055,522	

### 23 CAPITAL MANAGEMENT

The primary objective of the Company's capital management is to maintain healthy capital ratios, strong credit rating and optimal capital structure in order to ensure ample availability of finance for its existing operations, for maximizing shareholder's value, for tapping potential investment opportunities and to reduce cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders or issue new shares.

The Company finances its operations through equity, borrowing and management of its working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

### 24 OPERATING SEGMENT

These financial statements have been prepared on the basis of a single reportable segment as the Company's asset allocation decisions are based on a single and integrated business strategy

All non current assets of the Company as at 30 June 2020 are located in Pakistan.

### 25 RELATED PARTY TRANSACTIONS

Related parties comprise of group companies (the parent company, fellow subsidiaries and the subsidiaries). Key management personnel of the Company and directors and their close family members and major shareholders of the Company. Transaction with related parties are on arm's lenght basis. Remuneration and benefits to executives of the Company are in accordance with the terms of the employment.

Following are the related parties with whom the Company had entered into transactions or have arrangement/ agreement in place

Name of related party	Nature of relationship	Percentage of shareholding in the Company
Muhammad Igbal Usman Kodvavi	Chief Executive Officer	68.850%
Farzana Iqbal	Director	31.150%
Muhammad Yameen	Director	0.000%

Name of related party	Transaction during the year	Balances at the year end	2020 Rupees	2019 Rupees
Muhammad Iqbal Usman Kodvavi & Farzana Iqbal Muhammad Yameen	Brokerage commission car	mission carned -		-
		Receivable against trade	19,801,005	569,028
	Brokerage commission ear	ned	489,779	411,740
		Receivable against trade	331,126	1.1.1.1.4

Notes	Rupees	Rupees
	2020	2019

### 26 NUMBER OF EMPLOYEES

Total employees of the Company at the year end Average employees of the Company during the year

1	0	11
1	1	12

### 27 PATTERN OF SHAREHOLDING

	2020	2019	2020	2019	
Name of shareholders	Number of	Shares	Percentage	of Holding	
Muhammad Iobal Usman Kodvavi	2,754,000	2,754,000	68.850%	68.850%	
Farzana Igbal	1,245,999	1,245,999	31.150%	31.150%	
Muhammad Yameen	1	1	0.000%	0.000%	
	4,000,000	4,000,000	100%	100%	

During the year there were no changes in shareholdings above 5%

### 28 CAPITAL ADEQUACY LEVEL

June 30, 2020

Capital Adequacy Level	29.1	93,116,857
Less: Revaluation Reserves (Created upon revaluation of Fixed Assets)		-
Less: Total Liabilities		(33,575,043)
Total Assets		126,691,899

28.1 While determining the value of the total assets of the TREC Holder, notional value of the TRE certificate held by the company as at June 30, 2020, as determined by Pakistan Stock Exchange has been considered.

### 29 NET CAPITAL BALANCE

Net Capital Balance of the Company, as at June 30, 2020, in accordance with the Second Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan is **Rs. 39,922,061/-.** The Statement of Net Capital Balance is enclosed as Annexure A-I.

### 30 LIQUID CAPITAL BALANCE

Liquid Capital Balance of the Company, as at June 30, 2020, in accordance with the Third Schedule of the Securities Brokers (Licensing and Operations) Regulations, 2016 is **Rs. 18,569,336/-.** The Statement of Liquid Capital is enclosed as **Annexure A-II**.

### 31 AUTHORIZATION FOR ISSUE

These financial statements were approved by the Company's board of directors and authorised for issue on **R6 OCT 2020** 

### 32 GENERAL

- 32.1 Figures have been re-arranged and re-classified wherever necessary, for the purpose of better presentation. No major reclassifications were made in these financial statements.
- 32.2 Figures have been rounded off to the nearest rupee.

Chief Executive

1-

Director

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED Statement of Net Capital Balance As at June 30, 2020

DESCRIPTION	VALUATION BASIS	Note	Sub Total	Total
			(Rupee:	5)
Current Assets				
Bank balances and cash deposit	As per book value	2		43,381,550
Trade Receivables	Book Value Less: Overdue for more than fourteen days	3	29,055,425 7,349,759 <b>21,705,666</b>	21,705,666
nvestments in listed securities in the name	Securities on the exposure list marked to	4	1,454,059	1,235,950
of broker	market less 15% discount	* L	210,100	2/222/222
Securities purchased for clients	Securities purchased for the client and held by the broker where the payment has not been received within fourteen days	5		7,173,938
Listed TFCs / Corporate Bonds of not less than BBB grade assigned by a credit rating company in Pakistan.	Marked to Market less 10% discount			
FIBs	Marked to Market less 5% discount			-
1193				
Treasury Bill	At market value			
Any other current asset specified by the Commission	As per the valuation basis determined by the Commission	2		
TOTAL ASSETS			-	73,497,104
Current Liabilities				
Trade payables	Book Value Less: Overdue for more than 30 days	6	29,202,069 17,671,865	11,530,204
Other liabilities	As classified under the generally accepte accounting principles	d 7		22,044,839
			-	33,575,04
			-	39,922,06

The annexed notes 1 to 7 form an integral part of the statement.

(Annexure A-I)

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED Notes to the Statement of Net Capital Balance

### STATEMENT OF COMPLIANCE 1

The statement of net capital balance of the Company ("the Statement") has been prepared in accordance with the requirements as contained in the Schedule II of the Securities Brokers (Licensing and Operations) Regulations, 2016 and the guidebook issued by Securities and Exchange Commission of Pakistan (SECP) vide its letter dated September 08, 2016.

The statement is prepared specifically to meet the above mentioned requirements and for submission to the Pakistan Stock Exchange, National Clearing Company of Pakistan Limited and the Securities and Exchange Commission of Pakistan. As a result, the statement may not be suitable for another purpose.

ANK BALANCES AND CASH DEPOSITS	(Rupees)
hese are stated at book value.	44.558
Cash in hand	
Bank balance pertaining to:	
Brokerage house	2,468,121
3ank Al Falah Limited	9,666,802
3ank Al Falah Limited Royal	12,134,924
Clients	13.091.324
Bank Al Falah Limited	16,110,744
Allied Bank Limited	29,202,068
Deposits against exposure	
Ready market	2.000.000
Future market and loss	2,000,000
Future induced and 1055	
MTS exposure margin	2,000,000

### TRADE RECEIVABLES 3

These are stated at book value and classified as balance generated within 14 days and outstanding for more than 14 days

### IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED Notes to the Statement of Net Capital Balance

# 4 INVESTMENT IN LISTED SECURITIES IN THE NAME OF BROKER

These includes tradeable listed securities at market value less discount at 15%

### 5 SECURITIES PURCHASED FOR CLIENTS

These amount represents to the lower of value of securities appearing in the clients respective sub account to the extent of overdue balance for more than 14 days or value of investments.

### 6 TRADE PAYABLES

These represents balance payable against trading of shares less trade payable balances overdue for more than 30 days which has been included in other liabilities.

### 7 OTHER LIABILITIES

These represents current liabilities, other than trade payable which are due within 30 days. Other liabilities are stated at book value.

## The break up as per trial balance is as follows:

Over due trade payables above 30 days Accrued expenses Tax withheld SST payable Other liabilities

17,671,865
162,798
222,141
439,677
3,548,359

22,044,839

# IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED (Annexure A-II) Statement of Liquid Capital As on June 30, 2020

No.	Head of Account	Value in Pak Rupees	Hair Cut / Adjustments	Net Adjusted Value
Assets			(111 705 202)	
11	Property & Equipment	11,786,302	(11,786,302)	-
	Intangible Assets	2,500,000	(2,500,000)	
	Investment in Govt. Securities (150,000*99)			
-	Investment in Debt. Securities			
	If listed than:			
	1, 5% of the balance sheet value in the case of tenure upto 1 year.			
	ii. 7.5% of the balance sheet value, in the case of tenure from 1-3 years.			
1.4	iii. 10% of the balance sheet value, in the case of tenure of more than 3 years.			
- 6	If unlisted than:			
1	1.10% of the balance sheet value in the case of renurc upto 1 year.			
	12.5% of the balance sheet value, in the case of tenure from 1-3 years			
	15% of the balance sheet value, in the case of tenure of more than 3 years.			
	Investment in Equity Securities			
- 1	. If listed 15% or VaR of each securities on the cutoff date as computed by the Securities Exchange for	1,454,059	(222,325)	1,231,73
1	respective securities whichever is nigher.			
[	ii. If unlisted, 100% of carrying value.			
- 1	ii-Subscription money against Investment in IPO/offer for Sale: Amount paid as subscription money provided			
	that shares have not been alloted or are not included in the investments of securities broker.			
15				
0.0043	iv.100% Hairout shall be applied to Value of Investment in any asset including shares of listed securities that			
	are in Block, Freeze or Pledge status as on reporting date. [July 19, 2017]			
- F	Provided that 100% halrout shall not be applied in case of investment in those securities which are Pledged in	2		
	favor of Stock Exchange / Clearing House against Margin Financing requirements or pledged in favor of Banks			
	against Short Term financing arrangements. In such cases, the haircut as provided in schedule III of the	a.		
	against short term tillancing arrangements, in soon half be applicable (August 25, 2017) Regulations in respect of investment in securities shall be applicable (August 25, 2017)			
1.6	Investment in subsidiaries			
	Investment in associated companies/undertaking			
1.7	I. If listed 20% or VaR of each securities as computed by the Securites Exchange for respective securities			
4.1	whichever is higher.			
	ii. If unlisted, 100% of net value.			
	Statutory or regulatory deposits/basic deposits with the exchanges, clearing house or central depository or	1,500,000	{1,508,000}	
1.8	any other entity.	2,000,000		2,000,0
1.9	Margin deposits with exchange and clearing house.	2,000,000		
1.10	Deposit with authorized intermediary against borrowed securities under SLB.			
1.11	Other deposits and prepayments			
	Accrued interest, profit or mark-up on amounts placed with financial institutions or debt securities etc. (Nil)			
1000	Accrued interest, profit or mark-up on anidants pieced with the set			
1.12	100% in respect of markup accrued on loans to directors, subsidiaries and other related parties			
	100% in respect of markup accrued on roars to oncerning addition to an a stress		+	
1.13	Dividends receivables.			
	Amounts receivable against Repo financing.			
1.14	Amount paid as purchaser under the REPO agreement. (Securities purchased under repo arrangement shall	1		
	not be included in the investments.]			
	E Short Term Loan To Employees: Loans are Secured and Due for repayment within 12 months	+)		
1.15	I. Short Term Loan To Employees: Loans are secored and Ede for reprinter terms secored		111.072.1021	
	ii. Receivables other than trade receivables	11,863,482	(11,863,482)	
	n i bli form dearles haven ar socurities exchange(s)			
	100% value of claims other than those on account of entitlements against trading of securities in all markets			
1.16	including MtM gains			
	claims on account of entitlements against trading of securities in all markets including MtM gams	604,363	(604,353)	
	claims on account of enduements against change of scourdies are the new of the			
	Receivables from customers			
	In case receivables are against margin financing, the aggregate if (i) value of securities held in the blocked			
	account after applying VAR based Haircut, (ii) cash deposited as collateral by the financee (iii) market value of	0		
	any securities deposited as collateral after applying valt based haircut.			
	i. Lower of net balance sheet value or value determined through adjustments.			
	A LOWER OF MELL BUILDE DE LE			
	ii. Incase receivables are against margin trading, 5% of the net balance sheet value			
	ii. Net amount after deducting haircut			
	iii. Incase receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral			
	<li>iii, incase receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract.</li>			
1.17	<ul> <li>iii. Incase receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract.</li> <li>iii. Net amount after deducting haricut</li> </ul>			
1.17	<li>iii, incase receivables are against securities borrowings under SLB, the amount paid to NCCPL as collateral upon entering into contract.</li>	5.051.27	5	5,051

v.				
de	incase of other trade receivables are overdue, or 5 days or more, the aggregate of (i) the market value of curities purchased for customers and held in sub-accounts after applying VAR based harcuts, (iii) eash sposified as collateral by the respective distance and (iii) the market value of securities held as collateral ter applying VAR based harcuts tower of net balance sheet value or value determined through adjustments.	4,203,145	3,161,473	3,161,473
		12.001.005	19,801,005	
L.	i. 100% haircut in the case of amount receivable form related parties.	19,801.005	19,801,005	
	ash and Bank balances			12,134,924
	Bank Balance proprietory accounts	12,134,924	-	
		29,202.068		29,202,068
1 million 1	Sank balance-customer accounts	44,558		44,558
	Cash in Fand	41,381,550		41,381,550
	otal cash and bank balances	102,145,181		52,826,032
1 1	otal Assets			
Liabilit	ties			
T	rade Payables			
· 11	Payable to exchanges and clearing house			
1	. Pavable against leveraged market products	201 2/16 0/1		29,202,06
	ii. Payable to customers	29,202,069		
	urrent Liabilities			
	Statutory and regulatory dues			4.377,97
1	i. Accruals and other payables	4,372,974	-	4,577,37
	ii. Short-term borrowings			
1	v. Current portion of subordinated loans			
	Current portion of long term liabilities			
	v Deferred Liabilities	562,992		562,99
	vii. Provision for bad debts	Shee years		
	vin. Provision for taxation			
	<ul> <li>At the final statements</li> <li>At the final statements</li> </ul>	2.00		
	Non-Current Liabilities			
1	. Long-Term financing			
- 1	a. Long Term financing obtained from financial institution: Long term portion of financing obtained from a			
- 1	a Long Term triancing obtained inder total total context finance lease			
1	financial institution including amount due against finance lease			
-	b. Other long-term financing			
	ii. Staff retirement benefits	+		
	respect of advance against shares if: a. The existing authorized share capital allows the proposed enhanced share capital b. Boad of Directors of the company has approved the increase in capital c. Relevant Regulatory approvals have been obtained			
	d. There is no unreasonable delay in issue of shares against advance and an regulatory requirement of shares against the increase in paid up capital have been completed. e. Auditor is satisfied that such advance is against the increase of capital.			
	d. There is no unreasonable delay in issue of shares against advance and an regulatory requirement of the second statement			
	d. There is no unreasonable delay in issue of shares against advance and an regulatory requirement of shares against the increase in paid up capital have been completed. e. Auditor is satisfied that such advance is against the increase of capital.			
	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and air regulatory requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> </ul>			
2,4	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted. The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified.</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>b. No harecut will be allowed against shull be made to the Liquid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>f. Subordinated loans which do not fulfill the conditions specified by SECP.</li> </ul>	34,138,03		34,138
2.4	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified.</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>In Case of early repayment of Ioan, adjustment shall be marke to the Liouid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>ii. Subordinated loans which do not fulfill the conditions specified by SECP.</li> </ul>		5	34,138
2.4	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified:</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>In case of early repayment of Ioan, adjustment shall be marke to the Licuid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>ii. Subordinated loans which do not fulfill the conditions specified by SECP.</li> </ul>		5	34,138
2.4	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified;</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period</li> <li>Is No haircut will be allowed against chart term portion which is repayable within next 12 months.</li> <li>L. In case of early repayment of Ioan, adjustment shall be made to the Licuid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>ii. Subordinated loans which do not fulfill the conditions specified by SECP</li> <li>Total Liabilities Relating to :</li> <li>Concentration in Margin Financing</li> <li>Concentration in Margin Financing</li> </ul>		5	34,138
2,4 2.8 8. Rar	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and an regulatory requirement of each endowed to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified.</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>b. No harcut will be allowed against shull be made to the Liquid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>iii. Subordinated loans which do not fulfill the conditions specified by SECP.</li> <li>Total Liabilities Relating to i.</li> <li>Concentration in Margin Financing.</li> <li>The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.</li> </ul>		5	34,138
2.4 2.7 1. Ran	d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements to the increase in paid up capital have been completed. e. Auditor is satisfied that such advance is against the increase of capital. iv. Other liabilities as per accounting principles and included in the financial statements. Subordinated Loans i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted. The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified. a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period. b. No harrout will be allowed against that term portion which is repayable within next 12 months. L. In case of early repayment of Ioan, adjustment shall be made to the Liquid Capital and revised Liquid Capital statement must be submitted to exchange. ii. Subordinated loans which do not fulfill the conditions specified by SECP. Total Liabilities Relating to : Concentration in Margin Financing The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees. Concentration in securites lending and borrowing		5	34,138
2,4 2.8 8. Rar	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified;</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period</li> <li>i. No haircut will be allowed against chart term portion which is repayable within next 12 months.</li> <li>L. In case of early repayment of Ioan, adjustment shall be made to the Licuid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>ii. Subordinated loans which do not fulfill the conditions specified by SECP</li> <li>Total Liabilities Relating to ;</li> <li>Concentration in Margin Financing</li> <li>The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the agregate of amounts receivable from total financees.</li> <li>Concentration in securites lending and borrowing</li> <li>The amount by which the aggregate of:</li> </ul>		5	34,138
2.4 2.1	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted. The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified;</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period</li> <li>b. No haircut will be allowed against chart term portion which is repayable within next 12 months.</li> <li>c. In case of early repayment of loan, adjustment shall be made to the Licuid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>ii. Subordinated loans which do not fulfill the conditions specified by SECP</li> <li>Total Liabilities Relating to ;</li> <li>Concentration in Margin Financing</li> <li>The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.</li> <li>Concentration in securites lending and borrowing</li> <li>The amount by which the aggregate of:</li> <li>(i) Amount deposited by the borrower with NCCPL.</li> </ul>		5	34,138
2.4 2.7 1. Ran	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and an regulatory requirement of the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified.</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>b. No harcout will be allowed against shull be made to the ficuid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>iii. Subordinated loans which do not fulfill the conditions specified by SECP.</li> <li>Total Liabilities Relating to i.</li> <li>Concentration in Margin Financing.</li> <li>The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.</li> <li>Concentration in securites lending and borrowing.</li> <li>The amount by which the aggregate of:</li> <li>(i) Amount deposited by the borrower with NCCPL.</li> </ul>		5	34,138
2.4 2.3 8. Rar 3.1	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and all regulatory requirements received to the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted. The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified.</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>b. No harreot will be allowed against their form portion which is repayable within next 12 months.</li> <li>c. In case of early repayment of loan, adjustment shall be made to the Liouid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>ii. Subordinated loans which do not fulfill the conditions specified by SECP.</li> <li>Total Liabilities Relating to i.</li> <li>Concentration in Margin Financing.</li> <li>The amount calculated client-to: client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.</li> <li>Concentration in securites lending and borrowing.</li> <li>The amount by which the aggregate of its of the off.</li> </ul>		5	34,138
2.4 2.1	<ul> <li>d. There is no unreasonable delay in issue of shares against advance and an regulatory requirement of the increase in paid up capital have been completed.</li> <li>e. Auditor is satisfied that such advance is against the increase of capital.</li> <li>iv. Other liabilities as per accounting principles and included in the financial statements.</li> <li>Subordinated Loans</li> <li>i. 100% of Subordinated loans which fulfill the conditions specified by SECP are allowed to be deducted.</li> <li>The Schedule III provides that 100% haircut will be allowed against subordinated Loans which fulfill the conditions are specified.</li> <li>a. Loan agreement must be executed on stamp paper and must clearly reflect the amount to be repaid after 12 months of reporting period.</li> <li>b. No harcout will be allowed against shull be made to the ficuid Capital and revised Liquid Capital statement must be submitted to exchange.</li> <li>iii. Subordinated loans which do not fulfill the conditions specified by SECP.</li> <li>Total Liabilities Relating to i.</li> <li>Concentration in Margin Financing.</li> <li>The amount calculated client-to- client basis by which any amount receivable from any of the financees exceed 10% of the aggregate of amounts receivable from total financees.</li> <li>Concentration in securites lending and borrowing.</li> <li>The amount by which the aggregate of:</li> <li>(i) Amount deposited by the borrower with NCCPL.</li> </ul>		5	34,13

	Liquid Capital			
3	Total Ranking Liabilites	67.888.485		18,569,33
	haircuts.	118.662		118.66
3-10	II incase of proprietory positions, the market value of shares sold short in ready market and not yet settled increased by the amount of VAR based haircut less the value of securities pledged as collateral after applying.			
	<ol> <li>Incesse of customer positions, the market value of shares sold short in ready market on behalf of customers after increasing the same with the VaR based haircuts less the cash deposited by the customer as collateral and the value of securities held as collateral after applying VAR based Haircuts</li> </ol>			
	Short sell positions	1	1	
3.9	ii. In case, of proprietary positions , the total margin requirements in respect of open positions to the extent not already met	÷1	*	i.e
	exchange after applying VaB hairouts			
	Opening Positions in ratifies and optimis i. In case of customer positions, the total margin requirements in respect of open postions less the amount of cash deposited by the customer and the value of securites held as collateral/pledged with securities			
	value of such security Opening Positions in futures and options			
3 8	Concentrated proprietary positions If the market value of any security is between 25% and 51% of the total proprietary positions then 5% of the value of such security if the market of a security exceeds 51% of the proprietary position, then 10% of the	118.562		118,66
3.7	In the case of financee/seller the market value of underlying securities after applying haircut less the total amount received less value of any securites deposited as collateral by the purchaser after applying haircut less any cash deposited by the purchaser.			
	In the case of financier/purchaser the total amount receivable under Repoless the 110% of the market value of underlying securites.			
	Repo adjustment			
.6	Amount Payable under REPO			
3.5	5% of the net position in foreign currency.Net position in foreign currency means the difference of total assets denominated in foreign currency less total liabilities denominated in foreign currency			
	Foreign exchange agreements and foreign currency positions			
3.4	The amount by which the total assets of the subsiciary ( excluding any amount due from the subsidiary) exceed the total liabilities of the subsidiary			
	In any other case, 12,5% of the ner under writing communications			
1.3	<ul> <li>(a) in the case of right issue: if the market value of securites is less than or equal to the subscription price; the aggregate of         <ul> <li>(i) the 50% of Haircut multiplied by the underwriting commitments and</li> <li>(ii) the value by which the underwriting commitments exceeds the market price of the securities</li> <li>(ii) the case of rights issues where the market price of securities is greater than the subscription price; 5% of the Haircut multiplied by the inderwriting</li> </ul> </li> <li>(a) in any other case : 12.5% of the net underwriting commitments</li> </ul>			

### Nasir Javaid Maqsood Imran Chartered Accountants

Client : IQBAL USMAN KODVAVI SECURITIES (PRIVATE) LIMITED Period : For the Year ended June 30, 2020

Purpose: To ver to that the Income tax expense is recorded correctly Source-General Ledger, Financial Statements, Tax contributes Nature Recalculation Timange Within 3 months of Balance sheet date.

HEAD OF ACCOUNTS	TOTAL	NTR	MTR	FTR
PERCENTAGE OF TOTAL INCOME		9.3.20%/s	0.00%	5.80%
	30 200 200	Chain Dir Tolor 24 HON		
COMMISSION CAPITAL GAIN ON DISPOSAL OF SHARES OF LISTED COMPANIES	28,678,853	28,678,853		
	2.211.025	(2))		2,214,915
DIVIDEND INCOME IPO COMMISSION	2,214,915	340 G10	1.62	$\omega_1 \omega = 1 \rightarrow_k (t + z)$
PROFIT ON EXPOSURE DEPOSIT	582,869	582,869		
PROFIT ON SAVINGS ACCOUNT	1,095,729	1,095,729		15
	32,572,366	30,357,451		2,214,915
OPERATING EXPENSES AND FINANCE COST	30,819,998			
LESS ACCOUNTING DEPRECIATION	(1,901,180)			
LESS ACCOUNTING AMORTIZATION	(1,701,100)			
LESS ALLOWANCE FOR EXPECTED CREDIT LOSS	(227,306)			
ADD: TAX AMORTIZATION	(==(,500)			
ADD: TAX DEPRECIATION	1,901,180			
ADD: INITIAL ALLOWANCE ON ADDITION	-			
TAXABLE EXPENSES	30,592,692	28,512,395	543) 1	2,080,298
TAXABLE INCOME		1,845,056		134,617
TAN PAYABLE (#29%)-NTR		TAXABLE AMOUNT 1,845,050		TAX AMOUNT 535,060
TAX PAYABLE $(q/29)$ or NTR		1,845,056		535,066
TAX ON BROKERAGE COMMISSION RECEIVED FROM INSTITUTIONS	- MTR			5
NORMAL TAX ON TAXABLE INCOME FROM INSTITUTIONS				
()R				
MINIMUM TAX OF 12% ON COMMISSION RECEIVED FROM INSTITUTIONS				
WHICHEVER IS HIGHER				
TAX ON CAPITAL GAIN ON DISPOSAL OF SHARES OF LISTED COMPANIES TAX ON DIVIDEND INCOME		2 214 915	15%	532 25
TAX ON IPO COMMISSION		2,214,713	4.870	
TAX CHARGEABLE BEFORE ADJUSTMENT OF TAX CREDITS				867,304
LESS: TAX CREDIT FOR CHARITABLE DONATIONS u/s. 61				
TAX CHARGEABLE AFTER ADJUSTMENT OF TAX CREDITS			A	867,304
LESS: TAX DEDUCTED AT SOURCE				
ADVANCE TAX PAID ON TELEPHONE BILLS				
TAX WITHHELD ON DIVIDEND INCOME				
TAX WITHHELD ON IPO COMMISSION				
ADVANCE TAX PAID ON ELECTRICITY BILLS				
ADVANCE TAX PAID ON INTERNET				
TAX WITHHELD ON PROFIT ON EXPOSURE DEPOSIT				
TAX WITHHELD ON PROFIT ON DEPOSIT AGAINST MARGIN FINANCING				
TAX WITH HELD ON BMC PROFIT				

### Summary of Work Done:

Calculated ax expense and provision for taxation for the year ended 30th June 2020.

Compared the results of our calculation with the clients figure and inquired for significant or unusual differences.

Conclusion:

Based on the procedures performed, we conclude this the above amount represent true and fair view in all material respects as on June 30, 2020.